
**IMPORTANT INFORMATION
DISCONTINUED ITEMS**

14.06.2019

nopa[®]

instruments
traditionally modern



nopa instruments
Medizintechnik GmbH
Weilatten 7-9
D - 78532 Tuttlingen

Tel. +49.7462.9490-0
Fax +49.7462.9490-90
info@nopa.de
www.nopa.de

Herstellung und Verkauf chirurgischer
und endoskopischer Instrumente.
Manufacture and Sales of Surgical
and Endoscopic Instruments.



SERVICE PLUS

Dear Partner,

As you will be aware of, our industry is undergoing significant changes brought by the number of changes in legislation (MDD → MDR).

At our facility in Tuttlingen, which is regarded as the global centre of medical technology, the local market conditions are changing more and more. Almost every week, we are hearing about small and medium-sized companies shutting down because they no longer want to make the high investments required and are ceasing their operations.

The reclassification of the risk classes (I, II, IIb, III) of products (e.g. reclassification of VATS instruments into class III) is having a strong influence on the changing situation. The upwards classification of the product groups affected is associated with major impacts on the legal specifications and resulting effort from our QM.

This situation will have a significant effect on the availability of many products. For us, this means massive expenditure on procurement as a result of minimum order quantities and the identification of new, suitable suppliers. Often, we feel that these suppliers do not meet the quality criteria that we insist on for our clients and products. Unfortunately on many occasions, we have not been able to source an adequate replacement that meets the familiar **nopa** quality.

We have therefore decided to reduce our product range in individual specialties in order to be able to continue offering you our high **nopa** standard of quality and professional service in the future too. It is only by selectively reducing our portfolio that we will continue to operate in a competitive and cost-effective way.

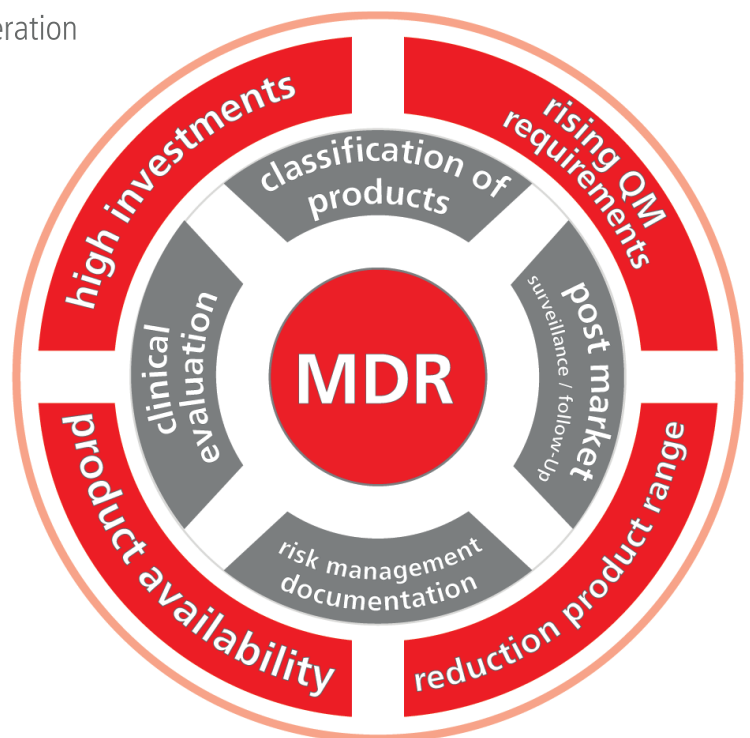
We want to offer you the best possible support with the marketing of our products and to preventively head off any potential complications in your dealings with your clients. The most up-to-date version of our price list serves as a summary of **nopa** instruments' current portfolio. In the following you will find products that have been removed since the release of the new price list or removed while the price list was being drawn up.

We hope to continue our strong and dependable cooperation with you in future.

With kind regards,



Norbert Pauli
Managing Partner



item no.	description
----------	-------------

AO 160/10	OCHSNER TROCAR 10 CHARR.
AO 160/12	OCHSNER TROCAR 12 CHARR.
AO 160/14	OCHSNER ENT TROCAR 14 CHARR.
AO 160/16	OCHSNER TROCAR 16 CHARR.
AO 160/18	OCHSNER TROCAR 18 CHARR.
AO 160/20	OCHSNER TROCAR 20 CHARR.
KY 635/00	ENDODONTIC-TRAY S